DLT Solutions Storage-as-a-Service (STaaS)

Remain in full control with cloud-like pay-as-you use storage as-a-service within your data center

Government agencies are under tremendous pressure to keep pace with exponential data growth. Inflexible storage infrastructures and tightening budgets make it difficult to respond to dynamic business requirements. What if you could innovate and save money on storage with a pay-as-go services model, like the Cloud, but in the security of your data center? Now you can, with the DLT Solutions STaaS offering.

What is STaaS?

DLT Solutions Storage-as-a-Service is an enterprise-class hardware, software and services solution that combines secure, available and dedicated on-premise infrastructure with a variable pay-as-you-go model without capital investment. DLT's NetApp-certified storage experts assess your current storage environment, understand your business needs and become an extension of your team, adding regular management and adoption of leading edge capabilities of the software you already have.

STaaS Benefits:

- A solution to continued storage demand and growth, while using zero capital dollars

- On-premise solution that allows more flexibility for centralized management and control

- DLT-owned and maintained assets mitigate technology risk for end users

- Infrastructure-level dashboards to simplify proactive identification of underutilized resources, configuration issues, and potential hot spots in each review

- Pay-as-you-go model with no lease, no capital required and uses available operating funds

- Optimization consultants who work with you regularly to understand your environment and proactively provide customized recommendations to maximize efficiency

- Joint NetApp and DLT partnership enables technology refresh to maximize savings

DLT Storage-as-a-Service Components:

Licensing and Hardware

Fully licensed NetApp Solution with per GB, per month pricing from DLT Solutions. Sizing options include FAS Series and software including SnapManager Suite, SnapVault and FlexClone.

Professional Services Storage Assessment

To evaluate, identify, and recommend improvements to your storage performance and utilization, DLT Solutions subject matter experts conduct a four-phase consultation process:

- Phase 1: Storage Assessment

  Storage assessment provides detailed analysis of the customer's storage environment, optimal sizing and architecture, identification of environment elements, performance issues, risk, vulnerabilities and opportunities for improvement (delivered prior to equipment shipment)

- Phase 2: STaaS Installation

  Installation includes site preparation, install cabinets, storage controllers and shelves, cluster interconnect switches; physical connection to include data cabling, power and network components; license and use verification; set up of the system, load software, LUN creation up to two hosts; enable cluster failover, verification and testing of protocols, high-availability failover and customer orientation as well as perform initial data migration identified in the storage assessment.

- Phase 3: Storage Consulting

  Storage consulting provides architecture, Business Continuity/Disaster Recovery, consolidation or migrations, security, ONTap and Snap solutions, etc. Storage consulting ensures that the product is used and maintained at the agreed upon operating level.

- Phase 4: Managed Services

  Comprehensive 360° reporting of the NetApp infrastructure will be delivered in person by a certified NetApp engineer. The customized report will provide meaningful analysis of capacity and utilization trends with recommendations based on proven NetApp best practices targeted to business-strategy objectives.